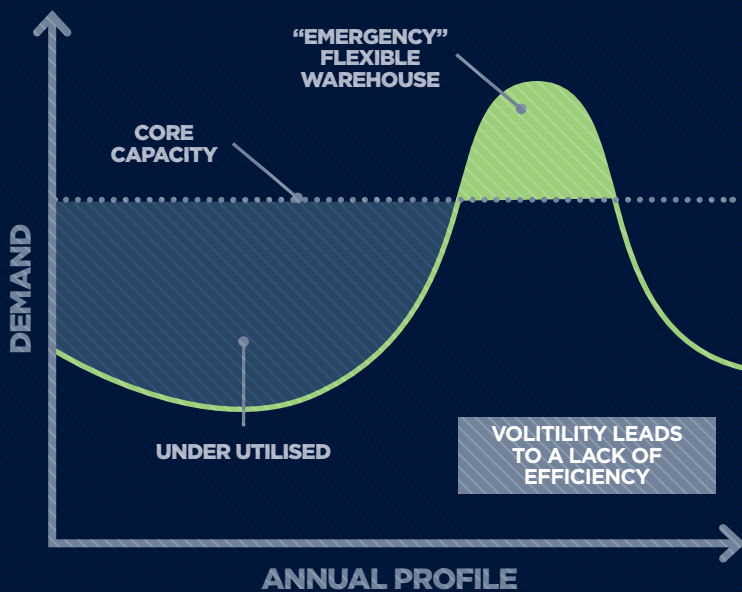


# WAREHOUSE SPACE A NEW STRATEGY FOR A NEW REALITY

A strategic approach to utilising flexible storage space on a planned, on-going basis

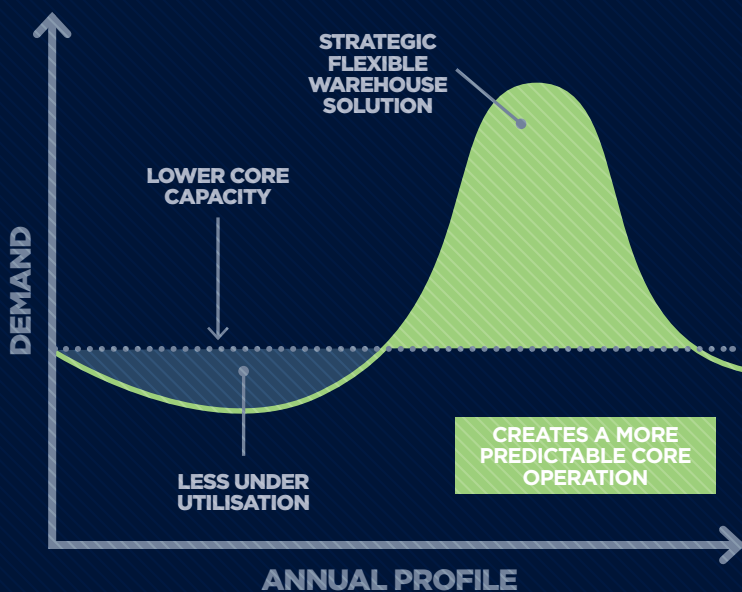
1



## TYPICAL STRATEGY

- ▶ Core capacity linked to an average through-put across the year
- ▶ Underutilisation occurs and ties up capital
- ▶ Large recruitment drive required for operations to meet capacity
- ▶ Peaks are accommodated with short-term, expensive, emergency leases

2



## RESILIENT STRATEGY

- ▶ Coherent plan developed to build resilience into the supply chain
- ▶ Rolling short-list of sites suitable in size, location, availability etc
- ▶ Secures best facilities at lower cost, ahead of time
- ▶ Creates a continuous dynamic buffer that flexes with the business



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